



## Creating Strategic Transparent Partnerships

We are seasoned investment professionals providing collaborative liquidity solutions to small and medium sized businesses in the professional services and light manufacturing & distribution industries. Leveraging our extensive transaction experience, we faithfully deploy our network and operational resources to create portfolio value. Our mission centers around an **unyielding commitment** to the growth and success of our partner businesses, leading with culture-building, employee empowerment, management & stakeholder alignment, and direct, transparent communication.

### Investment Mandate

- Flexible capital structure and investment horizons
- Preferred size characteristics:
  - Revenue of \$10 to \$80 million
  - EBITDA of \$2 to \$8 million
- Motivated, equity-oriented management
- Sustainable competitive advantage
- Cyclical resistant end markets
- Actionable growth opportunities
- Diversified customer base
- Superior customer service model
- Stable and predictable cash flow

### Value Creation



70+ Years of Investing Experience

Over 120 Transactions Completed

Strong Investor Network

Over \$500 Million of Capital Managed

**Every transaction is unique in its own right.** Rather than applying a one-size-fits-all approach, we tailor our involvement based on the desired outcome, and company-specific optimal investment life. Capital is invested in single purpose vehicles and is raised from a variety of familiar and committed resources, ranging from pre-qualified institutional investors to high-net-worth individuals, many of whom have supported us in past investments. Our deep network and solid relationships with equity providers, and senior and subordinated lenders alike, allow us to work together to create a capital structure that provides maximum financial flexibility for reinvestment in the growth of the business and its team members.



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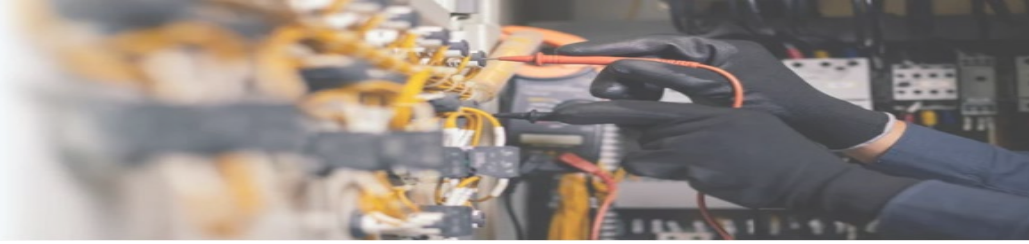
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# Representative Partnerships

## Professional Services



\* 

A premier provider of fully integrated public safety software and facility control systems, including annual support services, to corrections environments

Active



A provider of specialized property services to homeowners' associations and other property owners through eight offices in CO, CA, TX, & FL.

Sale to a Strategic Buyer

\* 

A full-service, bi-partisan, authentic PR and public affairs firm, delivering targeted persuasion campaigns for Fortune 500 & trade association clients across many different industry verticals.

Active



A critical infrastructure services provider, including survey, drafting, data analytics and right of way, to the energy, utility, renewables, and real estate end market.

Active



A leading provider of network equipment distribution, repair and maintenance services, and data analytics for a blue-chip customer base in the wireless, cable, data, and wireline industries.

Active

\* 

A high-touch service provider of enterprise & consumer telecom solutions in 20+ states, including fiber internet, hosted phone systems, cloud servers, managed IT, and additional services.

Active



A provider of survey, drafting, right-of-way, and other pipeline services for midstream infrastructure owners and operators.

Sale to a Strategic Buyer


\*\* 

A provider of information technology consulting and managed services to the middle-market, serving both B2B and B2C customers primarily in the Chicago metropolitan area.

Sale to a Strategic Buyer

## Light Manufacturing & Distribution





A precision manufacturer servicing a blue-chip customer base in the aerospace and defense, specialty industrial, and medical device markets.

Active



Mass transit/coach bus repair and maintenance services provider serving the transportation and airport authorities in New York and Boston and bus OEMs in the United States.

Active

\*\* 

A provider of flexographic and digital pressure sensitive labels, shrink sleeves, and flexible packaging products, serving the food & grocery, consumer goods, pet care, and automotive markets.

Sale to PE-Backed, Strategic Buyer



A leader in the design, development, manufacture, distribution and sale of reusable surgical instruments used in general, plastic, laparoscopic and open cardiovascular surgery.

Sale to a Strategic Buyer



A provider of value-added, customized metal cutting and distribution services to industrial manufacturers, diversified energy companies, fabricators, machining centers and repair companies.

Sale to Management




A national manufacturer of highly customized and engineered energy production, processing and environmental solutions to the U.S. oil and gas industry.

Sale to a Strategic Buyer



A distributor of logging equipment, parts and service to the timber harvesting segment of the forestry industry.

Sale to a PE Buyer



A value-added, wholesale distributor and fabricator of specialty industrial products.

Sale to a PE Buyer

\* Denotes transactions already completed outside of committed fund vehicles.  
 \*\* Denotes investment experience of Jeff Piper while at Svoboda Capital.



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